



March 26, 1999

Ms. Mary L. Cottrell, Secretary
Department of Telecommunications and Energy
100 Cambridge Street, 12th Floor
Boston, MA 02202

Re: Application Pursuant to Section 34 of the
Public Utility Holding Company Act of 1935

Dear Ms. Cottrell:

Pursuant to 47 C.F.R. § 1.4002(a), enclosed is a copy of the application filed with the Federal Communications Commission ("FCC") by North American Power Brokers, Inc. ("NAP"), seeking a determination of exempt telecommunications company status under Section 34 of the Public Utility Holding Company Act of 1935 (the "1935 Act"), as amended by Section 103 of the Telecommunications Act of 1996.

North American Power Brokers, Inc. is a Delaware corporation that is engaged, directly or indirectly and exclusively, in the business of providing telecommunications services, information services, other services or products subject to the jurisdiction of the FCC and/or products or services that are related to or incidental to the provision of such products or services. Specifically, NAP is a provider of Internet commerce solutions to customers in the energy industry. NAP's Internet commerce system, known as the World Wide Retail Energy eXchange ("REX"), manages Internet auctions for energy transactions between energy buyers and sellers.

Unitil Corporation ("Unitil"), a New Hampshire corporation and a public utility holding company that is registered under Section 5 of the 1935 Act will acquire and hold securities representing approximately 11% ownership interest in NAP at the time of the transaction. As a result of the transaction, Concord Electric Company, Exeter & Hampton Electric Company and Fitchburg Gas and Electric Light Company will become associate companies of NAP and will comply with the attendant rules and regulations of the 1935 Act.

Copies of this application have also been provided to the Securities and Exchange Commission and the New Hampshire Public Utilities Commission.

Please contact me if there are any questions regarding this matter.

Very truly yours,

Mark H. Collin
Treasurer

Enclosure

Corporate Office

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Hampton, NH 03842-
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Email: corp@unitil.com

Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, D.C. 20554

RECEIVED
MAR 24 1999
FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

In the Matter of)
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Application of)
North American Power Brokers, Inc.) File No.
For Determination of)
Exempt Telecommunications Company)
Status)

APPLICATION OF NORTH AMERICAN POWER BROKERS, INC. FOR
DETERMINATION OF STATUS AS
EXEMPT TELECOMMUNICATIONS COMPANY

Pursuant to Section 34(a) of the Public Utility Holding Company Act of 1935 ("PUHCA"), and 47 C.F.R. § 1.5000 *et. seq.* of the Commission's regulations, North American Power Brokers, Inc. ("NAP") hereby applies for a determination that is an "exempt telecommunications company" ("ETC").

NAP is a Delaware corporation founded in 1995. Unitil Corporation ("Unitil"), a New Hampshire corporation and a public utility holding company registered pursuant to the PUHCA § 5 will shortly acquire and hold securities in NAP representing an approximately 11% ownership interest in NAP at the time of the transaction. Upon the consummation of Unitil's purchase of an interest in NAP, NAP will become an associate company within the meaning of PUHCA 2(a)(10) of the following public utility companies: Concord Electric Company; Exeter & Hampton Electric Company; Fitchburg Gas and Electric Light Company; and Unitil Power Corp.

As described in the next paragraph, NAP is and will be engaged directly or indirectly through one or more "affiliates" (as defined in PUHCA Section 2(a)(11)), exclusively in the business of providing telecommunications services, information services, other services or products subject to the jurisdiction of the Commission and/or products or services that are related or incidental to the provision of such products or services within the meaning of PUHCA Section 34(a)(1).

NAP provides Internet technology solutions to the energy industry. NAP sells energy-focused, web-enabled Internet technology and service to energy buyers, energy sellers and energy service and product providers. NAP's Internet commerce system, known as the World Wide REX ("REX"), manages Internet auctions for energy transactions between energy buyers and sellers. With REX, energy buyers (consumers)

and energy sellers (suppliers) are able to conduct transactions involving energy and various energy-related products and services using the advantages of transactional e-commerce. NAP also provides energy service and product providers in the form of an Internet site medium to offer information services to energy consumers to access information on energy products and services, as well as educational information on the energy industry in general. NAP will market its services to companies offering energy and energy related products and services wishing to gain broad exposure of these products and services to consumers. NAP offers assistance to consumers in the way of 1) defining how consumers should input and process information in REX, 2) how consumers should interact with suppliers, 3) screening and selecting suppliers, 4) executing energy supply contracts, and 5) representing consumers interests in energy markets.

NAP hereby certifies that neither it nor any party to this application is subject to denial of federal benefits pursuant to Section 5301 of the Anti-Drug Abuse Act of 1988, 21 U.S.C. 862 and accordingly, NAP satisfies part 1, subpart P of the Commission regulations, 47 C.F.R. § 1.2001 through 1.2003, regarding implementation of the Anti-Drug Abuse Act of 1988.


All communications regarding this application should be addressed to the following:

Jeff DeWeese, Vice President
North American Power Brokers, Inc.
10 Clock Tower Place, Suite 100
Maynard, MA 01754
(978) 461-0505

Based on the foregoing facts and representations, NAP satisfies the requirements for exempt telecommunication company status and respectfully request that the Commission determine that NAP is a exempt telecommunications company.

Respectfully submitted,

North American Power Brokers, Inc.


Jeff DeWeese, Vice President

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Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, D.C. 20554

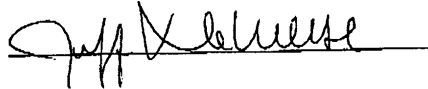
In the Matter of)
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AFFIDAVIT OF JEFF DEWEESE IN SUPPORT OF
APPLICATION OF NORTH AMERICAN POWER BROKERS, INC. FOR
DETERMINATION OF EXEMPT TELECOMMUNICATIONS COMPANY

Commonwealth of Massachusetts)

Jeff DeWeese, being duly sworn, deposes and says:

1. I am the Vice President of North American Power Brokers, Inc. (the "Applicant"), and in that capacity am legally authorized to bind the Applicant.
2. I have read the foregoing application which was prepared by counsel and signed by me, and know the contents thereof.
3. The facts, statements, representations and certifications contained in the foregoing application are true and correct to the best of my knowledge and belief.



Sworn to before me this 23rd
day of March, 1999


Notary Public

My commission expires Nov. 23, 2002